



Vulcan Cyber Remediation Orchestration

**From vulnerability found,
to vulnerability fixed.**

VULCAN.

Why Vulcan Cyber?

About Us

- Founded in Feb. 2018
- Offices in Tel Aviv, San Francisco, Austin
- 40 people and growing
- 500% YoY ARR growth
- \$35M raised



Our Investors



TENELEVEN

dawn.

wipro ventures

Top Talent & Unique Expertise



Yaniv Bar-Dayán
CEO & Co-founder

Tal Morgenstern
CPO & Co-founder

Roy Horev
CTO & Co-founder

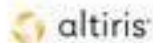


Noa Kramer
Head of People & Operations

Nevo Laron
VP of Customer Success

Rhett Glauser
VP of Marketing

Collective Experience



Fixing Vulnerabilities is a Higher Priority Than Ever, Yet Most Breaches Still Involve Unsolved Vulnerabilities

“
99%

of vulnerabilities exploited in 2020 will be previously known to security teams

“
Time to exploit reduced from 30 days to **7 days**

“
80%

of public exploits are published before their CVEs



“
60%

of breaches in 2019 involved unpatched vulnerabilities

Fixing a Single Vulnerability Requires Complex Processes and Way Too Much Time



Security teams coordinate with IT and DevOps teams to fix each vulnerability, one at a time:



Fixing a Single Vulnerability Requires Complex Processes and Way Too Much Time



Today's tools don't help get fix done:



Vulnerability management tool focus today

Manual, complex & resource-intensive
(existing vulnerability management tools don't help)

Just Fixing A Single Vulnerability Requires A Crazy Process And Takes Tons Of Time

Today, security teams need to coordinate with both IT and DevOps teams to fix each vulnerability, one at a time.

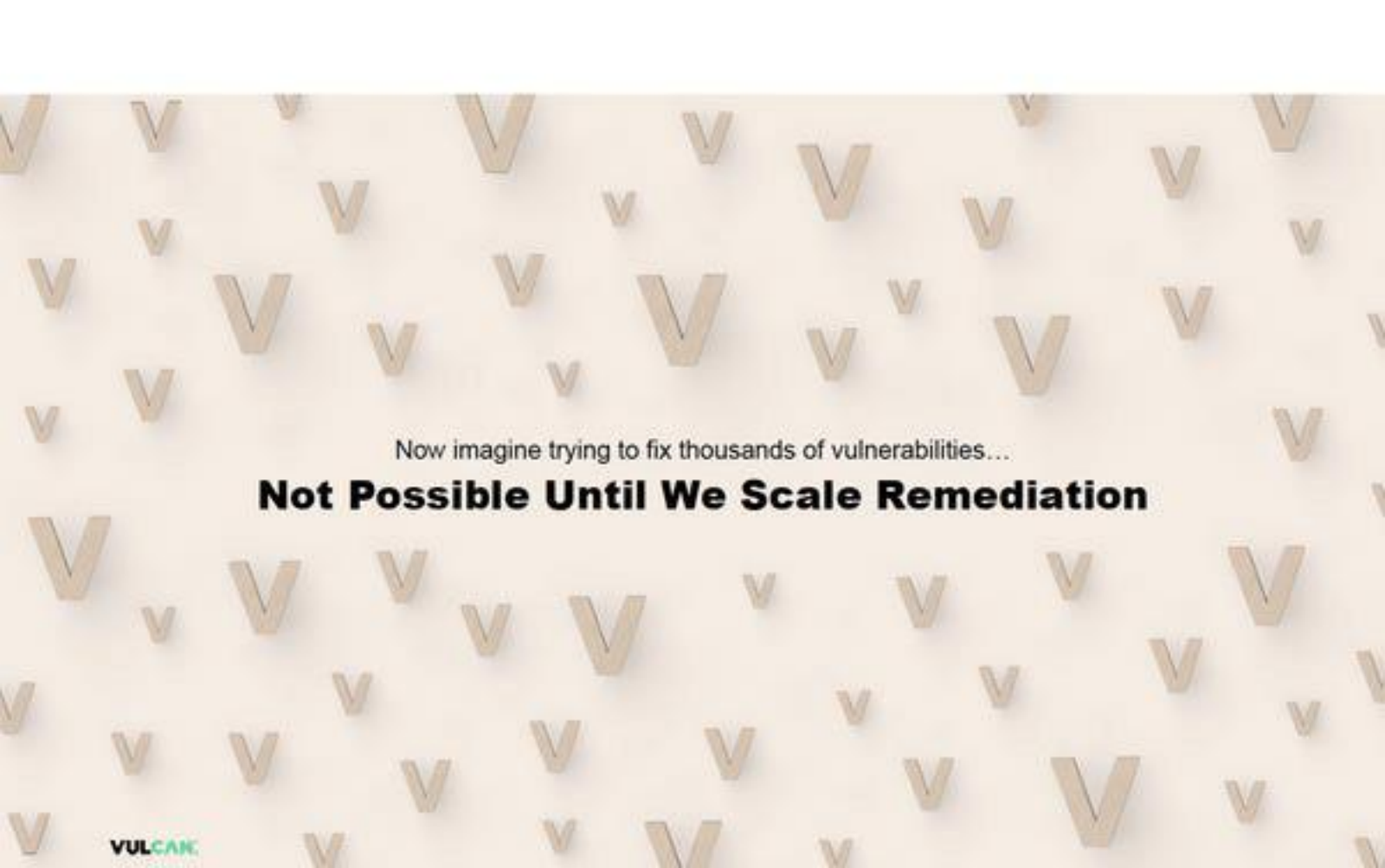
Running around trying to resolve all these vulnerabilities is costing businesses big-time.

** In 2019, companies spent 443 hours per week on average – or approximately ten full-time employees – managing the vulnerability response process**

Ponemon
INSTITUTE

Where did solutions go? (It moved today, back)

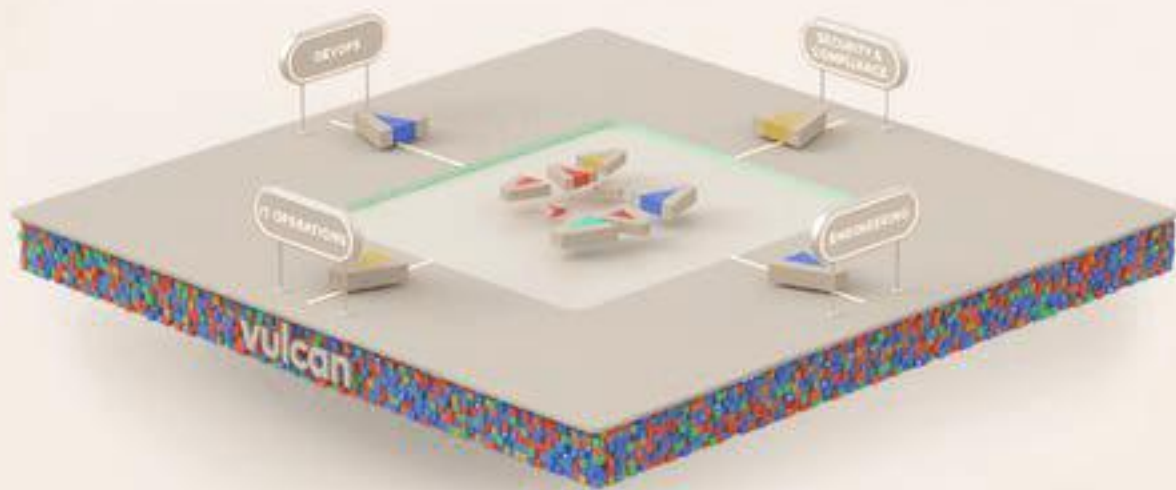
Master, templates & response templates
(or even creating full responses for every CVE ID)

The background of the slide is a light beige color, covered with a repeating pattern of wooden 'V' shapes. These shapes are three-dimensional, with a slight shadow, and are scattered across the entire surface in various sizes and orientations.

Now imagine trying to fix thousands of vulnerabilities...

Not Possible Until We Scale Remediation

The Vulcan Cyber Vision



Get Fix Done

Remediation Orchestration by Vulcan Cyber

The vulnerability management
platform built for remediation.

By orchestrating the entire remediation process from start to finish, Vulcan ensures that vulnerabilities aren't just found, they're fixed.



Defining Vulnerability Remediation Maturity



The Vulcan Solution

Give security and IT operations teams the exact priorities, remedies & automation they need to fix at scale.

Orchestrate & Analyze



Delivering Remediation When Vulnerability Management Falls Short

VULCAN.

The glue that enables E2E remediation
[example Vulcan integrations]



Scan data

tenable

snyk VERACODE



Asset data



aws

servicenow



Ticketing

Jira

servicenow

bmc



Collaboration



GitLab



Deployment, Patch and
Configuration Management



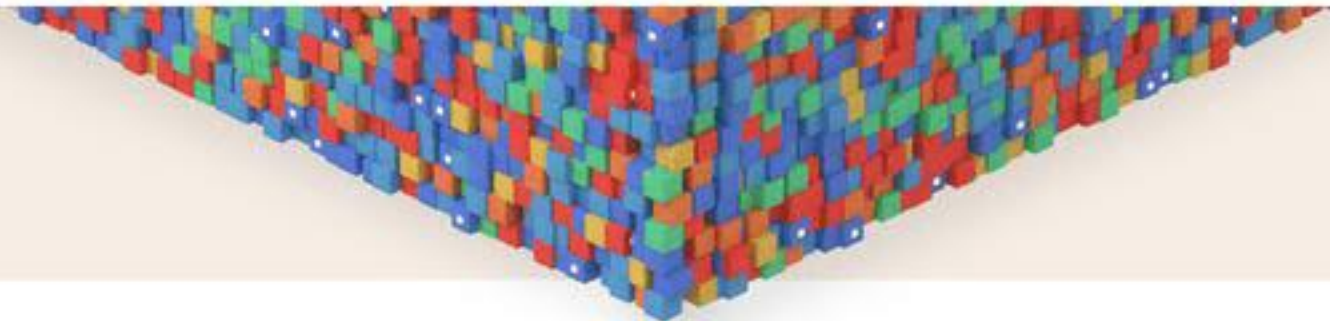
CHEF



ivanti



CROWDSTRIKE



Vulcan Free and Remedy Cloud Free

The most-comprehensive collection of freemium cyber security tools for risk-based vulnerability management, prioritization, and remediation intelligence.



Prioritize



Patches



Workarounds



Configurations

Competitive Landscape

Remediation in words only, doesn't fix anything.
Remediation on paper is not actual remediation.

	 Scan & discover	 Consolidate & prioritize	 Research & identify	 Collaborate	 Manage & analyze
Vulnerability scanners	■ ■ ■	■	■		
Vulnerability prioritization	■ ■ ■	■ ■	■		
Risk-based vulnerability management platforms		■ ■ ■	■ ■		
VULCAN.		■ ■ ■	■ ■ ■ ■ ■	■ ■ ■ ■ ■	■ ■ ■ ■ ■

SNOWFLAKE USES VULCAN TO
Get Fix Done.

The Snowflake Challenge

- Teams didn't collaborate
- Scan data wasn't enough
- Vulnerability management needed SLA alignment

Vulcan Benefits



Total
visibility



Universal
translator



Remedies as
a service



Custom risk
modeling



Thank you!

VULCAN.