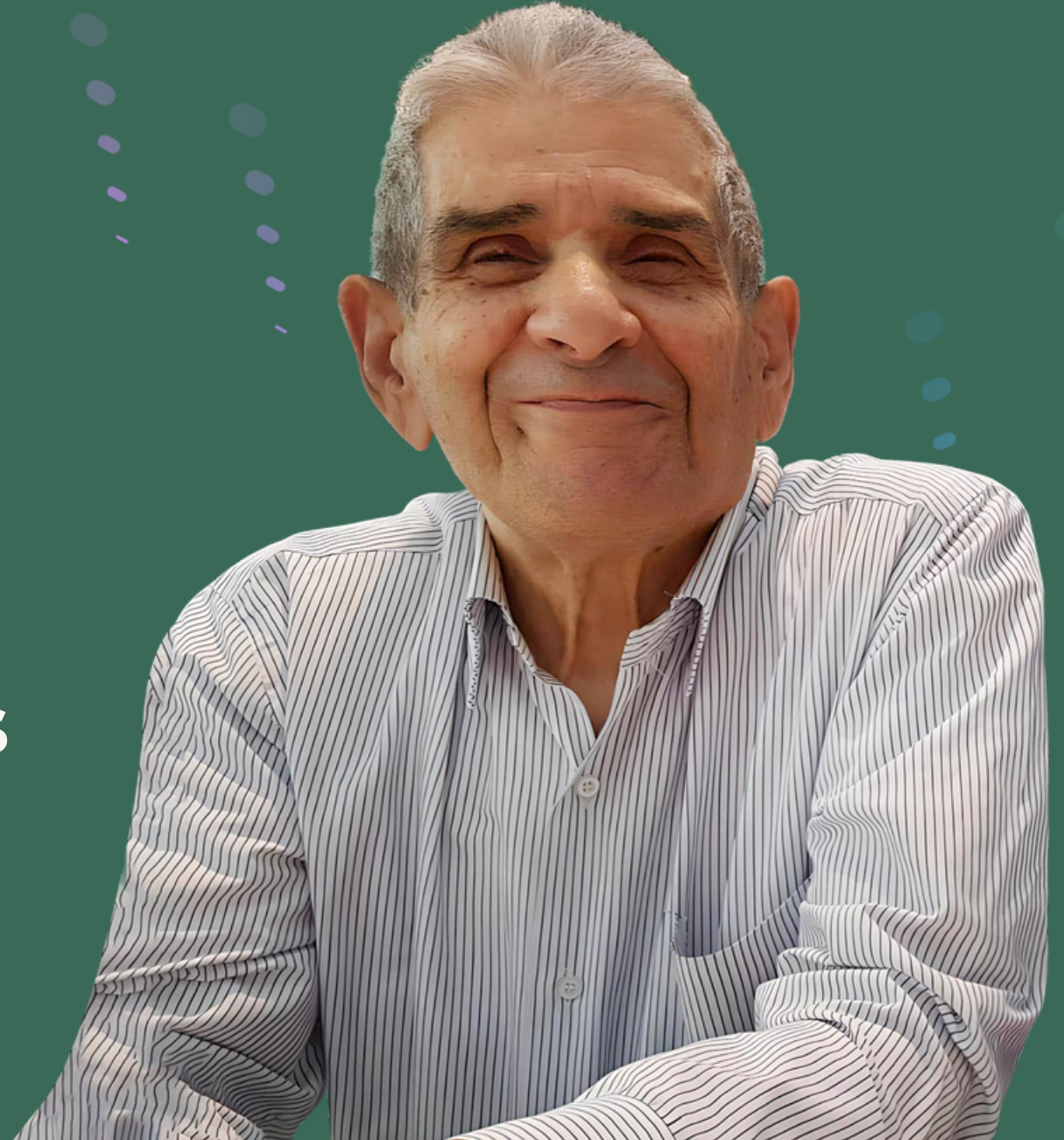




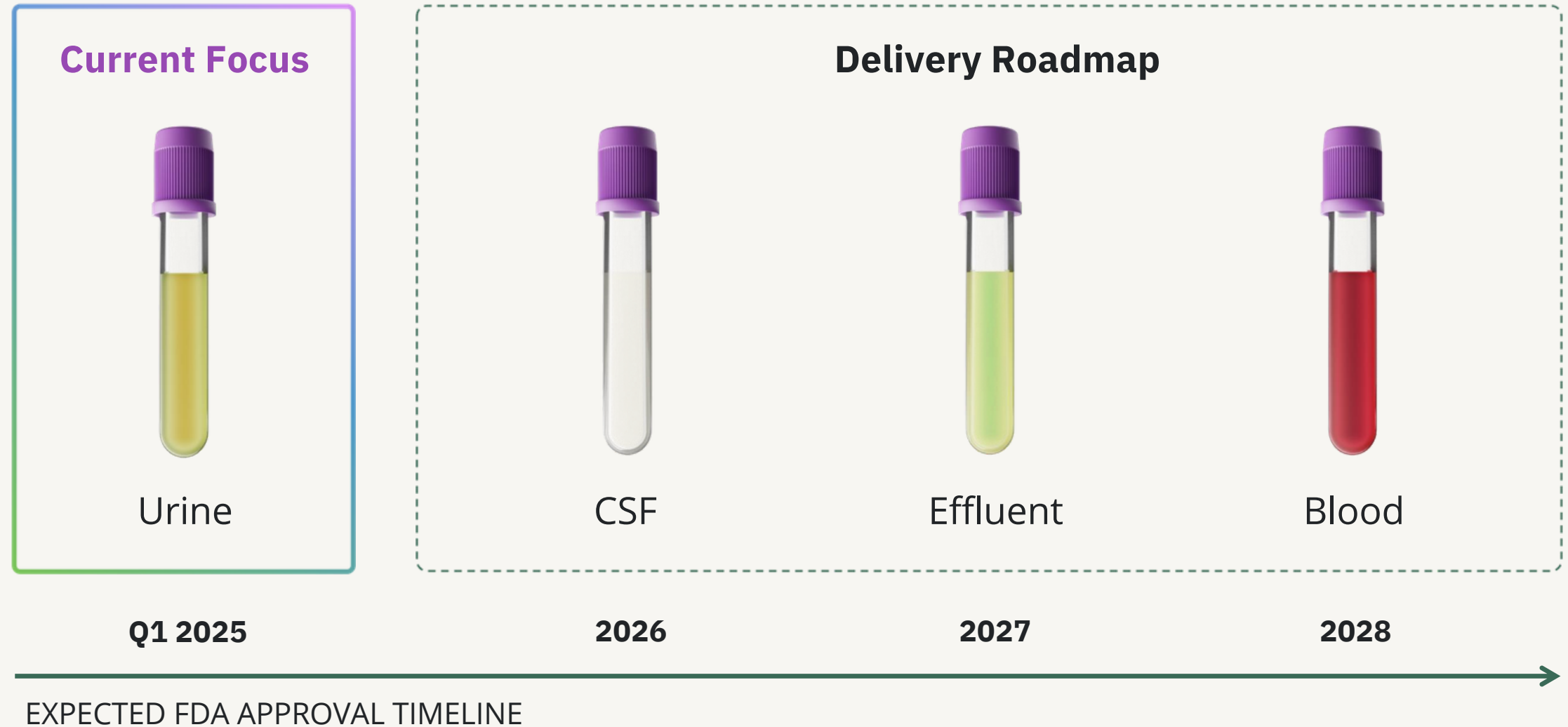
Saving Lives Through Antibiotic Sensitivity Precision Diagnostics

astekdx.com





Grand Vision





Universal Platform

While Astek Diagnostic has prioritized going to market first with a urine-based test, its vision is for the *Jiddu* system to confirm bacterial infections and assess antibiotic sensitivity across 4 sample types: urine, CSF, effluent, and blood.



Urine



CSF



Effluent



Blood



Comprehensive Approach



Urine

- ▶ UTI confirmation and antibiotic sensitivity in 1 hour.
- ▶ 408 urine-based tests already completed with increasingly high accuracy over time (c.97% accuracy level currently achieved: MedStar Health pilot).



CSF

- ▶ Meningitis confirmation and antibiotic sensitivity in 1 hour.
- ▶ Proof of concept data with 12 samples has already been accumulated as part of an active grant from the Henry Jackson Foundation.



Comprehensive Approach (Cont'd)



Effluent

- ▶ Surgical site infection confirmation and antibiotic sensitivity in 1 hour.
- ▶ Proof of concept data with 12 samples has already been accumulated in advance of ramping up work on this fluid as part of a pending DOD contract.

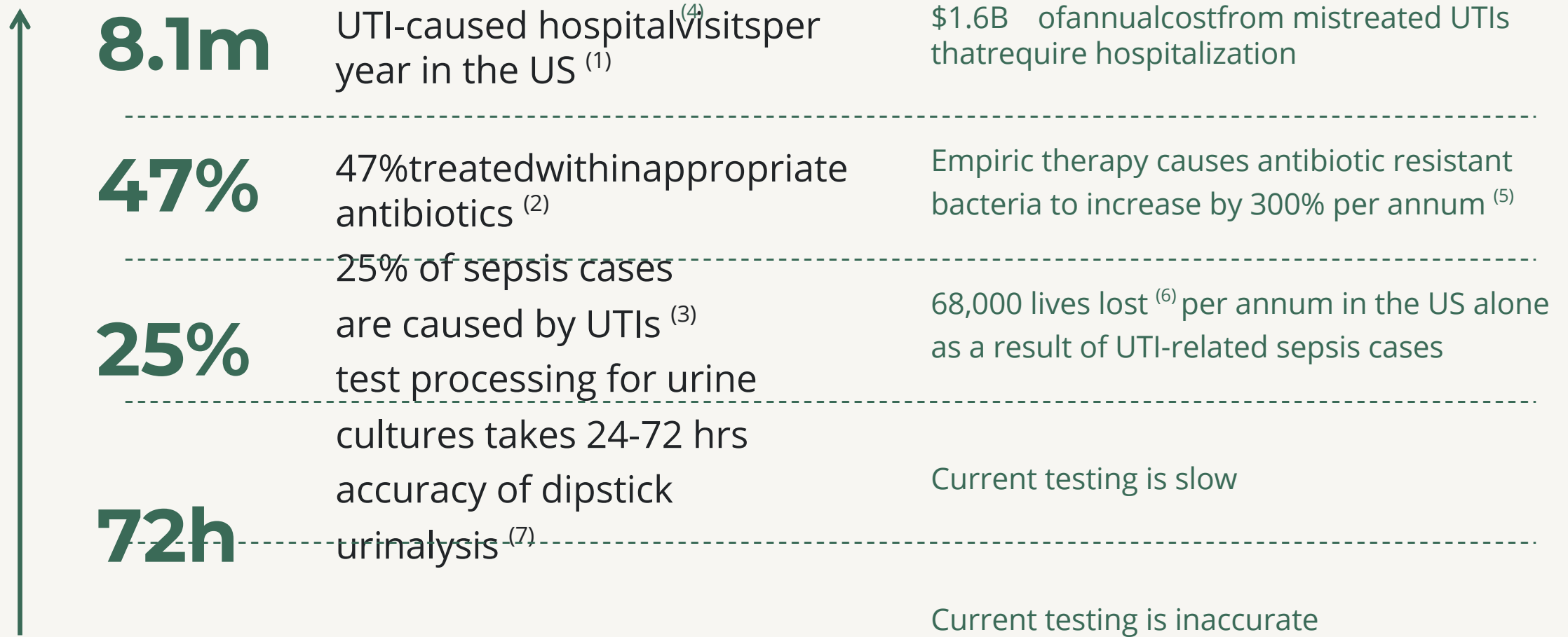


Blood

- ▶ Bacteremia confirmation and antibiotic sensitivity test in 1 hour.
- ▶ Proof of concept data from a study involving 59 ICU patients has already been accumulated with the company as part of an active NSF SBIR Phase 1 grant.



Current Focus: The UTI Problem



Source
:

- (1) [Link](#)
(2) [Link](#)
(3) [Link](#)

50%

(4) *The Global Burden of Bacterial Antimicrobial Resistance in Urinary Tract Infections in 2019*, by A. J. C. van den Berg et al., published in PLOS Medicine in 2022.

(5) *Empiric Therapy and the Emergence of Antibiotic Resistance*, by J. A. Leggett et al., published in Nature Microbiology in 2019.

(7) [Link](#)



Current Focus: The UTI Problem



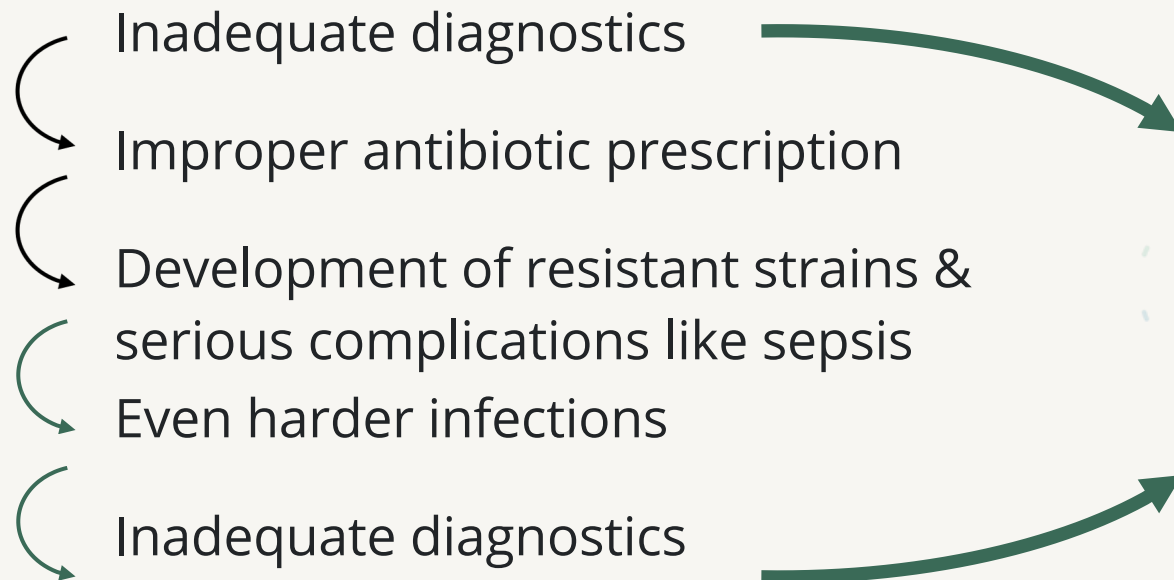
Mainly caused by overuse and misuse of antimicrobials



Leads to the emergence of new and more resistant strains of bacteria



The economic cost of AMR in the US alone is estimated at c.\$55 billion per year





The Solution: The *Jiddu*system



1-Hour Results

- ▶ Rapid UTI detection
- ▶ Antibioticsensitivityindication (1)



Point-of-Care Testing

- ▶ Actionable results
- ▶ Expedited treatment



Ease of Use

- ▶ Basic training requirement
- ▶ Automatedtesting& Disposable cartridges



Cost effective

- ▶ ▶ \$10K as aone-timedevice purchase
- ▶ \$50 per test cartridge (recurring revenue stream)



(1) The device screens for 5 different antibiotics



How it works



1 Place the sample into the cartridge

The sample is placed in a specialized microfluidic cartridge. The type of cartridge utilized varies with the sample type. Once attached, the cartridge is placed in the device and the automated testing process begins.

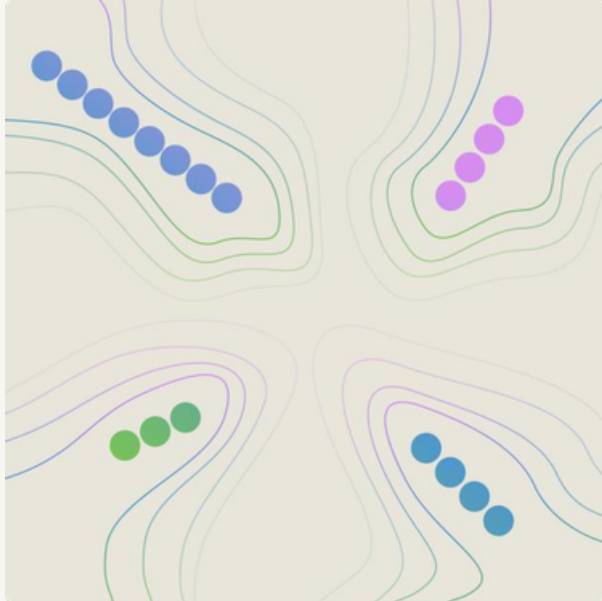


2 Bacteria from the sample is captured

Through an automated filtering process, the bacteria is captured from the sample. For the blood panel, this capturing process incorporates a step to eliminate hemoglobin from lysed blood cells.



How it works (Cont'd)



3 Cultivation and antibiotic testing

The sample is subdivided into multiple channels, allowing it to be mixed with specified antibiotics, as well as have two control channels. Once divided and mixed, the sample channels are cultivated for 35 minutes in a conducive media.

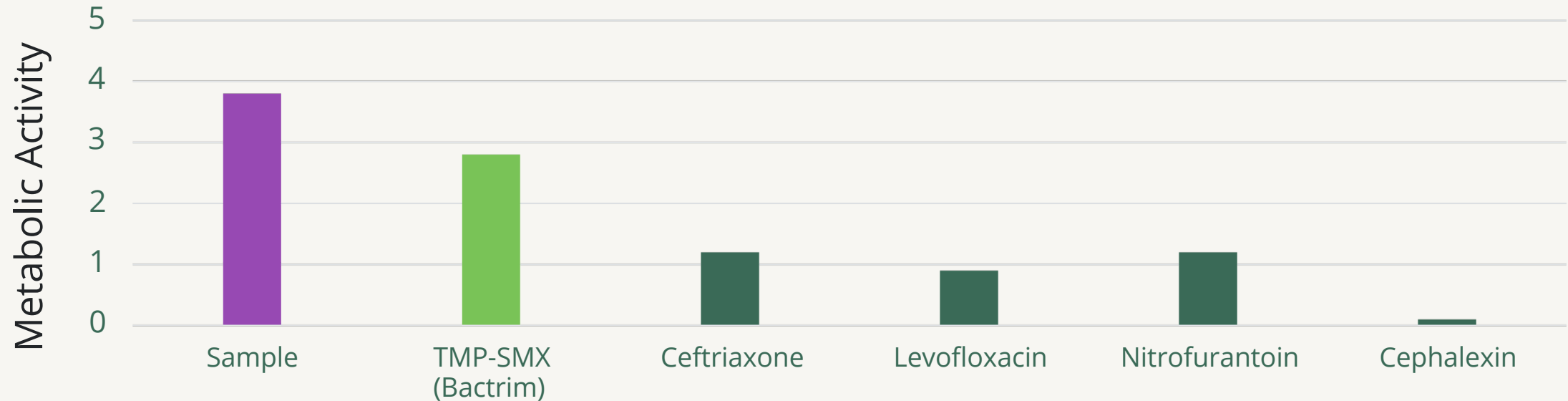


4 Detection of bacteria presence

The sample channels mix with specified reagents before moving to an analysis chamber. After 15 minutes, the device can confirm the presence of bacteria in the sample as well as provide antibiotic sensitivity results for the pre-selected antibiotics.



Technology: Metabolic Activity Detection



- A high metabolic activity shows that an infection is present
- TMP-SMX (marketed as Bactrim) is the go-to drug administered for UTIs
- A decline in metabolic activity indicates the antibiotic is working



Team



Mustafa Al-Adhami
Chief Executive Officer



Kevin Tran
Chief Technology Officer



Rick Faint
Chief Financial Officer



Scott O'Brian
Chief Commercial Officer



Courtney Cavin
Engineer



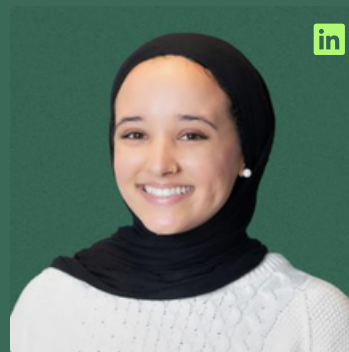
Chris Skipwith PhD
Microbiologist



Isabella Penafiel
Bioengineer



Sam Wuyyuru
Computer Scientist



Ayisha Korme
Engineer



Advisory Board

Microbiology



Alan Wolfe, PhD

Professor of Microbiology and Immunology, Loyola University

Neurogenic Diseases



Suzanne Groah, MD

Director of the SCI Rehabilitation and Recovery Program & Director of Spinal Cord Injury (SCI) Research at MedStar NRH

Family Medicine



Richard Colgan, MD

Professor and Executive Vice Chairman of the Department of Family and Community Medicine at University of Maryland School of Medicine

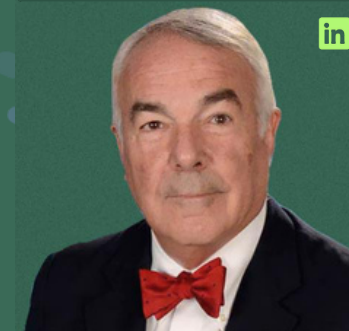
Urology



Daniel Oberlin, MD

Fellowship-trained Board-Certified Urologist at Golden Gate Urology, Inc.

Infectious Diseases



Alan Cross, MD

Professor of Medicine at the Center for Vaccine Development and Global Health



Intensive Care



Jeff Hasday, MD, PhD

Head of the Pulmonary and Critical Care Medicine Division at the University of Maryland School of Medicine

Grantsmanship



Alastair Mackay, PhD

Senior Principal, New Ventures, University of Maryland at Baltimore

Regulatory Affairs



Shree Koushik, PhD

Managing Partner, BDRA Consulting, LLC

Urology



Pedram Ilbeigi, D.O. FACS

Board-certified urologist and CEO, Men's Health at HALO Dx



ICU



Mohan Tulapurkar, PhD

Research Associate at University of Maryland at Baltimore



Technology Validation

TechnologyPilotPartners		
 UNIVERSITY of MARYLAND MEDICAL CENTER	 MedStar Health	 JOHNS HOPKINS MEDICINE
Status: Completed	Status: Ongoing	Status: Pending
Duration: Jun 2022 -May 2023	Duration: Jul 2023 - Jan 2024	Duration: Mar2024 -May 2024
Accuracy: A:82.00%; B: 95.60%	Accuracy: A: 96.97%; B: TBD	Accuracy: TBD

Early PilotResults: <i>Jiddu</i> System				
	UMB Pilot (A) Jun -Dec 2022	UMB Pilot (B) Jan -May 2023	MedStar Pilot (A) Jul 2023 -Sep 2023	MedStar Pilot (B) Oct 2023 -Jan 2024
Samples	150	208	50	62
Accuracy	82.00%	95.60%	96.97%	Alpha Verification

- The *Jiddu*system has already completed 408 tests with increasingly high accuracy over time.

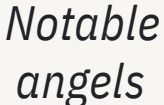


IP Overview

Area	Patent Disclosure
Test Algorithm (Issued)	Method and apparatus for rapid detection of bacterial contamination. Publication number: 20210223177.
Fluidic Cartridge (Pending)	Apparatus for separating the cellular and liquid portions of a whole blood sample. Publication number: 20210252507.
Reagent Mix (Pending)	Method and device for detecting presence, concentration, and antibiotic resistance of bacteria in urine samples. Application number: 63/525,510.
Rapid Cartridge Modification	System and method for automated translation of user requirements into engineering specifications and provide instructions for numerical control (NC) machines. Docket Number: 103662.20100.



Company Validation

Pilot Partners	Industry Recognition
Current Pilots: 	
Pilots Pipeline: 	
Scientific Grants (\$1.4m)	Investors (\$2.6m)
	



Timeline

>2022

2023

2024

2025

2025

Pre-Seed:
\$XXM



UMB Urology Pilot A:
82.00% Accuracy

Seed:
\$XXM

- ▶ Breadboard prototype
- ▶ Technology validation

UMB Urology Pilot B:
95.60% Accuracy

MedStar Pilot A:
96.97% Accuracy

Pre-Series A:
\$XXM

- ▶ Alpha Prototype (April 2024)
- ▶ Beta Prototype (Nov 2024)
- ▶ Clinical Trials (Jan 2025)

Series A:
TBD



- ▶ FDAClearance (April 2025)
- ▶ Commercialization strategy and execution

Go-to-Market:
10 Pilots

- ▶ UMB
 - ▶ MedStar Health
 - ▶ John Hopkins
 - ▶ Halo Dx
 - ▶ VA
 - ▶ Rio Grande Urology
 - ▶ Total Urology
 - ▶ Aceso
 - ▶ Others
-
- ▶ CLIA waiver



Investment Terms

Key Terms	Rationale
Amount: \$XXM via convertible notes	Required to get to Series A Target Milestones
Cap: \$XXM pre-money cap	Astek's Board is open to a priced term sheet but is prioritizing speed by offering convertible notes
Discount: XX%	In line with market and prior convertible notes
Interest Rate: XX%	In line with market and prior convertible notes
<u>Biotechnology Investment Incentive Tax Credit (BIITC)</u>	▶ Investors (putting in the first \$3.6M in the round) are eligible for a 33% tax refund (up to \$250K per investor). ▶ Astek's management team has already navigated this state tax incentive program very effectively in the past to the benefit of current investors



Commercial & Exit Strategy

Commercial Strategy

- ▶ Astek Diagnostics plans to outsource all activities related to the design, manufacturing, delivery and maintenance of the *Jiddusystem* to vendors like Key Tech.
- ▶ The company also plans to engage large MedTech players in the distribution of the *Jiddusystem* while remaining focused on R&D in order to expand the platform to CSF, effluent and blood.

Exit Strategy

- ▶ In spite of the company's early stage of development, Astek Diagnostics has already been approached by several strategic investors regarding a potential acquisition (e.g., BioMerieux, BD, Qiagen, Bio-Rad, etc).
- ▶ The company is of significant interest to such industry players, given its platform strategy of ultimately testing urine, CSF, effluent and blood with the same device but different cartridges.
- ▶ The Board of Directors believes that upon FDA clearance (expected by April 2025), Astek Diagnostics will become a prime acquisition target which could be bought out as early as Q1 2025.



Comparable Transactions

Transaction Comps					
Target	Deal Date	Buyer	Purchase Price	Revenue	Revenue Multiple
Specific Diagnostics	2022	BioMérieux		7	
Mesa Biotech			417	40	59.5x
Abaxis	2021	Thermo Fisher Scientific	450	245	11.3x
STAT-Dx	2018	Zoetis Qiagen Werfen	2,000	7	8.2x
AccrivaDiagnostics	2018	BioMérieux	191	100	27.3x
BioFire2014	2017		380	80	3.8x
<i>Source: Pitch Book and other public/private sources</i>	2014		450	Low	5.6x
				High	3.8x
				Mean	59.5x
				Median	19.3x
					9.7x



Executive Summary

Raised

\$**XX**M

Built and verified

a fully functional
platform
prototype
with 95%+ accuracy

Currently seeking

\$**XX**M

in a seed round to
finalize platform
development and

complete clinical trials

100+ Pitch decks for Startup

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Uber



♥ babylist

shopify



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capacity

alan

sky
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SendGrid